

# GEMÜ® news

SPECIAL EDITION – Magazine of the GEMÜ Group

Edition 03/2011

## GEMÜ continues to grow as a family owned enterprise

"A company that has developed so successfully is not commonplace", says company founder and owner, Fritz Müller. "Many companies these days are choosing to be listed on the stock market, but this route does not apply to GEMÜ." Fritz Müller feels that one reason for this continuous growth is the tradition of the company as a stable family owned enterprise with traditional values.

And for this reason, GEMÜ will also remain a family owned enterprise in the future. In the meantime, the 72 year old inventor and entrepreneur has appointed his son, Gert Müller, and his nephew, Stephan Müller, as joint Managing Directors.

"Together, they will continue to run the business in the family spirit", he continues. In future, Fritz Müller will dedicate himself to the subsidiaries and technical matters. In recent years, these subsidiaries have seen dynamic development. Today, GEMÜ is a globally focused, independent family owned enterprise with six production centres in Germany, Switzerland, China, Brazil, France and the USA. This year, the subsidiaries in Switzerland, Brazil, France, Sweden and England

celebrated their 30th birthdays. With 20 subsidiaries and a large distributor network in 53 countries, the group is present on all five continents and continues to grow. In Brazil another GEMÜ office was opened in São Paulo this year. All over the world, the Ingelfingen-based global market leader employs around 1,200 employees and about

680 employees in Germany in the field of valves, measurement and control systems. A broad-based modular system and adapted automation components mean that predefined standard products and customized solutions can be combined to make over 400,000 product variations.

[www.gemu-group.com](http://www.gemu-group.com)



GEMÜ Managing Directors f.l.t.r.: Stephan Müller, Gert Müller and Fritz Müller



*"GEMÜ will remain a family owned enterprise. I am pleased to inform you that my son Gert Müller and my nephew Stephan Müller will continue to run GEMÜ in the family spirit".*

*Fritz Müller, company founder and owner*

# GEMÜ CONTINUES TO GROW

## Careers with a global market leader

GEMÜ®  
CAREERS

GEMÜ seeks specialist technicians and managers, awards scholarships and offers trainee placements.

At present, the following jobs are being advertised

- Trainer for technical training (m/f)
- Development engineer, electronics software (m/f)
- Consultant for supply chain management / multi-site (m/f)
- Technical support staff member (m/f)
- Application consultant, ERP system (m/f)
- Area Sales Manager, Russia and Eastern Europe (m/f)
- Deputy foreman, electrical assembly (m/f)
- Laser welding system staff member (m/f)
- Complaint processing staff member (m/f)
- Surface processing staff member (m/f)
- CNC machinist and CNC turner (m/f)
- Incoming goods staff member (m/f)
- Sales engineer, field service (m/f)
- Team leader, mechanical manufacturing department (m/f)
- Manufacturing control staff member (m/f)
- Process manager for mechanical manufacturing department (m/f)
- Trainees for technical sales (m/f)
- Trainee for e-business (m/f)

Please send your application to:  
[personal@gemu.de](mailto:personal@gemu.de)



3D draft of the building

## The new production and logistics centre in the Hohenlohe industrial park / A6 motorway exit Kupferzell

Groundbreaking on 20th October 2011



# GEMÜ is revolutionizing the flow of goods and optimizing the supply chain

In the Hohenlohe industrial area, GEMÜ is building a central production and logistics centre for improving customer service and direct delivery to Europe. The groundbreaking begins on 20th October and the plant will open at the end of 2012. Within the new building complex (which is costing approx. 10 million euro), GEMÜ is creating a completely new infrastructure for product assembly, logistics and distribution over an area of 13,000 square metres.

"The central production and logistics centre for accelerated direct delivery of our product range for customers in Europe is revolutionizing our supply and value chain", comments Hermann Walter, GEMÜ Operations Manager at the HQ building in Ingelfingen-Criesbach. The centre brings together all of the assembly and logistics activities in Europe under one roof. This makes local based warehouses no longer necessary – and, therefore, all shipments to current distribution centres that are spread across Europe are also no longer necessary. "This investment means GEMÜ achieves huge savings in storage and logistics costs which is in the 7-figure region each year", explains the operations manager.

### GEMÜ is meeting global challenges

The reason behind the new building is also about the global challenges faced by GEMÜ. National requirements and application developments significantly increase the product range worldwide. Procurement is continuing to expand worldwide and the GEMÜ manufacturing sites must therefore be gradually extended. As well as this, networked projects across continents are increasing in number and require competent partners to handle them. Additionally, GEMÜ is rapidly penetrating new markets – in China, India, Brazil, Russia and in other countries. "To be able to respond effectively, we have to structure our international supply network", adds Hermann Walter. So far a high ratio of the flow of goods has been inter-company flow of goods, i.e. between the GEMÜ companies. The aim here is to lower this in order to be able to supply our customers faster, above all in Europe.

### Concentrating on the core businesses of sales and consulting

At the same time, this change significantly reduces process costs for GEMÜ's subsidiaries. Unpacking goods, picking, posting and assigning warehouse space, packing goods, creating delivery notes, creating product labels and documents, taking inventories – in future, none of these processes will be required at the subsidiaries. "GEMÜ and their subsidiaries can fully concentrate on their core business area of sales and consulting", says Hermann Walter.

But in the new centre the workload will also be significantly lightened and order processing will become much simpler. Wherever in Europe an order is entered – the order, including all of the delivery information, is created centrally and processed on that same day in the logistics centre. An automated order consolidation for different product groups reduces the delivery times. Transport times to the subsidiaries and handling times on site are no longer necessary.

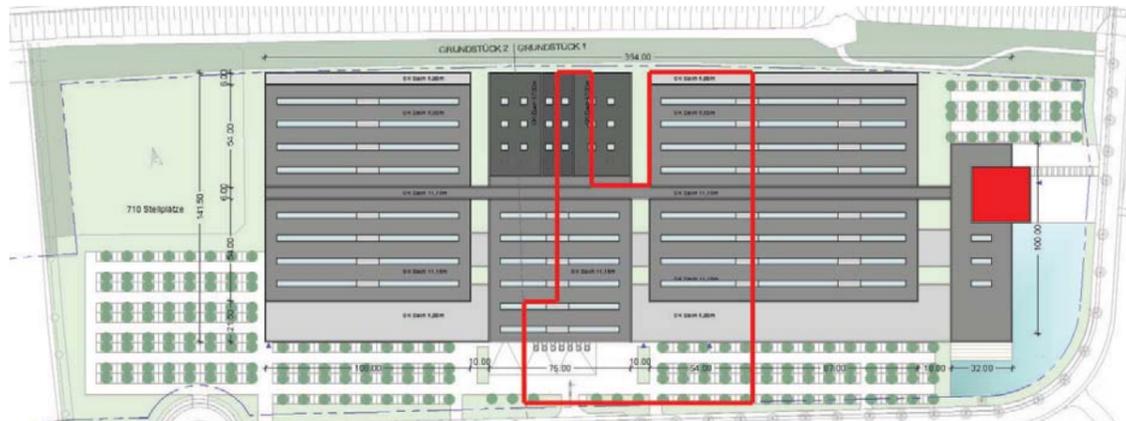
### Controlling global logistics and production from a central location

In future, components, assemblies and final products will be stored at the new logistic centre in the Hohenlohe industrial area. After receipt of the order, completed products go directly to shipping. Components and systems are pre-assembled, fully assembled according to the order, completed and checked – and then sent to the customer within a maximum of 48 hours. The aim is to process approx. 750 shipments each working day. There is also sufficient space for future expansion as, in total, GEMÜ has an area of 10 hectares (100,000 square metres) in the Hohenlohe industrial area. In the first phase of construction, 1.3 hectares will be developed. In the long term, GEMÜ wants to set up other logistics and assembly centres in North America, South America and Asia. There is already a concept in place for this. "In line with our sales organization, we want to control global logistics and production from a central location", adds Hermann Walter. The prerequisite for this is a highly efficient multi-site enterprise resource planning system, which integrates all of the businesses – along with a team to control this system. Both of these already exist at GEMÜ. This means that there is nothing to stand in the way of further development.



Hermann Walter, Head of Operations and Logistics

### Plan of the assembly and logistics centre in the Hohenlohe industrial area



# GEMÜ Group with uniform enterprise resource planning system



Matthias Fick, Head of Logistics and Supply Chain Management

**GEMÜ is using Multi-plant, Multisite business software to optimize business processes and provide worldwide data transparency**

The new GEMÜ assembly and logistics centre in the Hohenlohe industrial area is being built not simply to expand capacity. Much more than that, the plant is the logical consequence of optimizing GEMÜ's supply and value chain to the end user. The background to this is the early internationalization of the GEMÜ group. This year, five foreign subsidiaries are already celebrating their 30th anniversary, as well as the rapid growth of the group of companies in the past 25 years. Over this period, there was somewhat "uncontrolled growth" in areas such as order processing and the IT landscape.

#### Data often created several times

Because of this growth, for example, there was no uniformity in global product numbering and no uniform order code. Multiple copies of article codes and parts lists were often entered at every plant and every branch office. When a "new" article was created,

it was not known whether this article already existed in one or more of the other plants. Technical alterations made across the globe, and their dissemination, proved to be very difficult and could only be implemented with considerable effort. Customer and supplier relationships between plants sometimes led to misunderstandings and were time-consuming. There was no online information about inventories and capacities in other GEMÜ plant. This led to redundant inventories in many warehouses.

"GEMÜ therefore decided in 2005 to launch the 'Multisite' project", says Matthias Fick, Head of Logistics and Supply Chain Management.

#### Development of a uniform master database

Multisite means "Multi-plant capacity". A requirement for this is a sophisticated "ERP system". ERP (Enterprise Resource Planning) is a software package for planning resources in companies. Using this software, resources such as capital, operating media and personnel that a company has at its disposal are used as efficiently as possible for company procedures, which optimize the management of business processes. Multisite provides this across individual plant and branch offices of a group of companies.

GEMÜ has been consistently applying the Multisite philosophy since 2005. Step by step, uniform master data with addresses, parts lists, article data, etc. is being implemented worldwide. The master data is created once, and is then available online around the world for every subsidiary and each sales centre at all times. This creates worldwide transparency for all relevant logistics information. Data such as inventories, capacities, etc. can be integrated easily into planning. Standardized business processes across all GEMÜ plants can be automated, for example purchase orders between plants. This includes synchronization of all business data required for this and with centralized backup.

#### Globally integrated structure

"A global structure enables communication within the GEMÜ group to be integrated and to take place seamlessly", says Matthias Fick. By "inheriting" the most important order processing data that has passed between the plants, tracing of triangular and quadrilateral trade can be automated.

So far, 13 GEMÜ plants and sales companies have been integrated into this Multisite network. The next step of the plan is to integrate the most important production companies into the GEMÜ Multisite supply chain. "This is how we are optimizing the processes, from raw material to the end user", explains Matthias Fick. The production and logistics centre in Waldenburg is set up as a lynchpin for all GEMÜ plants and branch offices in Europe.

“ To be able to maintain a competitive position in the future, we not only need excellent products, we also need forward-looking sales and market supply processes. With the new assembly and logistics centre in the Hohenlohe industrial area, we at GEMÜ are setting a milestone and setting the course for further dynamic growth. ”

Hermann Walter



The planning team from left to right: Martin Schäfer (specialist planner - power), Marco Romy (specialist planner HVAC), Dieter Sedlacek (project manager – technical building equipment), Michael Frey (architecture firm Schmelzle + partner), Siegfried Schmelzle (architecture firm Schmelzle + partner ), Hermann Walter (Head of Operations and Logistics, GEMÜ), Matthias Fick (Head of Logistics, GEMÜ), Erich Schwarz (structural engineering), Jochen Eisenhauer (structural engineering)



**Careers with a global market leader**

GEMÜ continues to grow. With the construction of our new assembly and logistics centre in the Hohenlohe industrial area, around 150 new jobs are to be created. Here we need specialists (m/f) for logistics, process management and multi-site applications, specialist technicians for purchasing and goods management, as well as for the warehouse and dispatch.

Please send your applications to:  
[personal@gemue.de](mailto:personal@gemue.de)  
 You will find more information at  
[www.gemu-group.com/jobs](http://www.gemu-group.com/jobs)



## Start of a new dimension of manufacturing

On 18th February, GEMÜ founder, Fritz Müller, began the groundbreaking for a new plastics plant in Emmen, Switzerland. The new building, which is just outside of Lucerne and not far from GEMÜ's Swiss branch office in Rotkreuz, is being constructed for cleanroom production according to the latest technological standards. With this complex, which is costing approximately 25 million Swiss francs, GEMÜ is guaranteeing the manufacturing capacities for semiconductor solutions, the medical industry, and future aseptic valve solutions for the next ten years and is creating approximately 40 new jobs.

GEMÜ Switzerland is the group's plastics competence centre and specializes in the development and manufacturing of high purity valves. The customers are mainly from the fields of medical and environmental technology, but they also come from the pharmaceutical and food industry, the microelectronics industry and the semiconductor industry.

### Room for future growth

In recent years, GEMÜ Switzerland has dynamically grown at a double-digit growth rate and the company is operating at very near maximum capacity. To be equipped to meet future requirements, a new production plant is currently under construction directly beside the milk processor, Emmi, on a site approximately 21,100 square metres in size. The facility is expected to be completed in late summer or early autumn 2012. "We have designed the new building to allow for possible future growth", said Michael Waser, Head of Production at GEMÜ Switzerland, who, in his capacity as project manager, was instrumental in planning the new building. In the first phase of construction, roughly half of the site will be developed. "This phase of expansion will be sufficient for about the next ten years", says André Schüpfer, Managing Director at GEMÜ. A second phase of expansion will enable capacity to be doubled once again without having any negative impact on the ongoing production.

### High-tech cleanroom production

The cleanroom environment in the new plant is subdivided into two areas: injection moulding and assembly. Cutting-edge technology such as automatic granulate conveyor system, ultrapure water supply, filtered air and nitrogen extraction points is the hallmark of the production plant. Processes and workflows are intelligently structured, distances are short, and an operations centre allows maintenance work to be carried out in a co-ordinated fashion without disrupting production. A modern energy concept with concrete core activation, underfloor heating and stratified storage systems protects the environment and reduces the consumption of energy and water.

The new building, too, is a logistical masterpiece. The warehouse has four adjoining adaptable ramps which allow transport vehicles to be efficiently loaded. A central shelf administration system enables all raw materials, semifinished products and finished products to be managed both within the building and by remote access. Electronically monitored shuttle storage systems are also available for the storage of small parts within the cleanrooms. And the offices are also state of the art.

Like the parent company in Ingelfingen-Criesbach, the new plant in Emmen is situated right in the middle of a flood plain. "We have therefore raised the entire structure by a metre. If flooding should occur, the building becomes an island", Michael Waser said.

### Milestones in the history of the company

Company founder Fritz Müller was clearly pleased with the new building at the groundbreaking ceremony. "This is the next milestone in the development of our group and an important step towards a successful future", he said in the presence of approximately 70 guests. After its completion GEMÜ Switzerland will concentrate on cleanroom production in the new plant, thereby freeing up capacity in Rotkreuz for industrial solutions and water treatment.



The new plastics plant in Emmen/Switzerland  
Groundbreaking on 18th February 2011

“ With the new building in Emmen, GEMÜ Switzerland is entering a new era. For me personally, it brings great satisfaction and joy to have seen the structure come about during my active time at the company, but it shows that we have worked well all these years and that the manufacturing site in Switzerland is competitive. With the new building, we are creating sufficient capacities to be able to serve the semiconductor industry and future markets, such as the medical industry, quickly and with relevant volumes. I think that the next two years will be crucial and I am convinced that we in the GEMÜ group must consolidate in order to implement all of our plans for the future. I would like to thank Fritz Müller for always showing the courage and the commitment that is required to invest in the future. I am sure about one thing: With this milestone, the history of GEMÜ Switzerland will continue to be a successful one. ”

André Schüpfer



André Schüpfer,  
Managing Director GEMÜ Switzerland



GEMÜ plastic diaphragm valve block



3D draft of building



**Careers with a global market leader**

GEMÜ Switzerland is undergoing dynamic growth. Accordingly, specialist technicians and engineers (m/f) are frequently required, such as Project Managers and Project Assistants for the Medical Technology department (m/f), specialists for validation and qualification (m/f), and also CNC mechanics (m/f). Current job offers can be found on the homepage of GEMÜ Switzerland [www.gemu.ch](http://www.gemu.ch)

Please send unsolicited applications to [info@gemu.ch](mailto:info@gemu.ch)



**IMPRINT**

**Editor:**  
GEMÜ Gebr. Müller Apparatebau GmbH & Co. KG  
Fritz-Müller-Straße 6-8  
74653 Ingelfingen-Criesbach  
Tel. +49 (0) 79 40/1 23-0  
Fax +49 (0) 79 40/1 23-1 92  
[info@gemu-group.com](mailto:info@gemu-group.com)  
[www.gemu-group.com](http://www.gemu-group.com)

**Edited by:**  
Head of Marketing, GEMÜ Group  
Dagmar Alberti

**Circulation:** 1,400 in English

## GEMÜ Green Engineering for the future

GEMÜ, the Ingelfingen-based specialist in valves, measurement and control systems has launched the "Green Engineering" initiative. As part of this, the global company is pursuing three objectives: Improve product quality by using environmentally friendly raw materials, increase the efficiency and the service life of all products and, consequently, protect resources.

"We want to achieve this by reducing the amount of water and energy that we consume during the production process and when extracting raw materials, and by saving energy at all levels – from development through to manufacture, processing, transport and operations", adds Managing Director, Gert Müller, who launched the initiative. As a result, development at GEMÜ has been making a name for itself from as early as when the company was founded. Because, with the invention of the plastic valve, Fritz Müller revolutionized valve technology and, as early as 1964, paved the way for using lightweight design to protect resources. This new generation of plastic valves, with their high level of resistance against corrosive acids and alkalis, mainly replaced the heavy metal valves that were common in electroplating. 1968 saw the next innovative leap forwards: The first plastic diaphragm valve from GEMÜ. This permanently established plastic as a material in the world of valve technology.



### GEMÜ ensures a positive impact on the environment

Today, with their products, GEMÜ is making a contribution to positive environmental balances. More compact plants, for example, shorten processes and save energy. At the same time, efficiency increases in the production processes. With the current "Green Engineering" products, such as extremely thin-walled stainless steel valves, GEMÜ is achieving average size and material savings of 30 percent. This not only reduces the consumption of natural resources, but also means that the valves can be fitted at considerably closer intervals.

Compact plastic multi-port valve blocks bring together various components in an extremely small space. This has several advantages for the environment: Resources are protected because no welded seams, solvent cemented areas or connecting parts are required. The space requirements are limited to a minimum, the plant becomes lighter and more compact. This reduces transport and operator costs. And the installation time is significantly reduced. This saves manpower and energy.

### Green Engineering is setting the course for the future

Company founder, Fritz Müller, believes that "Green Engineering" has set the course for the future. For him, it is clear: "We will use plastic or alternative materials anywhere where we can replace metals. We will use as little material and energy as possible for development, manufacturing, processing, transport and operations. Because, as a company, it is our duty to protect the environment and conserve resources as much as possible", he says.



Initiative Green Engineering as a voluntary commitment from GEMÜ:

- Increased product quality through the use of environmentally friendly raw materials.
- Increased efficiency and service life for all products in a new high-performance generation.
- Resource protection for an optimized overall balance.

[www.go-green-gemue.com](http://www.go-green-gemue.com)

## Electromobility connects three GEMÜ locations

GEMÜ wants its employees to be enthusiastic about electromobility. To this end, the company has now started the "Green Move" pilot project.

At the start of 2012, GEMÜ will become one of the first companies in the Hohenlohe district to obtain the most popular car of the moment – the Opel Ampera. This car always runs on electricity and has a range of 60 to 80 kilometres. A petrol engine in the car is used only as an aid to the electrical operation. The tank has a range of 500 kilometres.

The car forms the core of the "Green Move" project. This involves an innovative shuttle system between GEMÜ's individual company sites. In future, the Green Move fleet will first connect the manufacturing site at Ingelfingen with the "GEMÜ Dome" development centre on the Waldzimmern industrial estate at Niedernhall. But "Green Move" should also reach the subsidiaries. Meaning that, for example, at GEMÜ Switzerland, electromobility can be used between the subsidiary headquarters in Rotkreuz and the new plant in Emmen.

### Setting an example with "Green Move"

The Opel Ampera is just the beginning. As the company car for GEMÜ's founder and engineering pioneer, Fritz Müller, it should set an example. "The vehicle should arouse the interests of the approximately 700 employees on site", says Managing Director, Gert Müller, Chief Technical Officer and spiritual father of the Green Move fleet. He hopes that the employees will then also decide to opt for an electric vehicle of their own, further supporting this environmentally friendly solution. "The majority of our staff live within a radius of 20 kilometres. Staff who commute by car over these distances would also benefit from the long-term savings provided by an electric car", says Gert Müller as a recommendation to employees.

To motivate the workforce to buy electric vehicles, GEMÜ is building charging stations in the car parks. These will first be used to charge the Green Move electric shuttle services. However, employees will in future also be able to use them to charge their car for the journey home. "Green Move represents another important activity on the path to economic sustainability," says Gert Müller.





Innovation and development centre GEMÜ Dome

## Sustainability takes priority at GEMÜ

As an industrial company with its headquarters in a highly sensitive area of countryside in the idyllic Kocher Valley, GEMÜ is fully aware of its responsibility towards the environment and towards future generations. Today at GEMÜ, sustainable environmental protection is one of the company's key tasks and is an important component of GEMÜ's core values. The topic is fully integrated into their operational processes and is observed and upheld by every member of their workforce.

### Reducing environmental pollution

In their production processes, GEMÜ ensures that as little energy as possible is used and that the minimum amount of resources are consumed. The use of renewable energies, such as the installation of a photovoltaic system on the roof of the GEMÜ Dome, the innovation and development centre, and the consistent savings in material, water, oil and electricity wherever possible, help to reduce the impact on the environment. GEMÜ introduced its recycling system in the early 1970s. Today, waste materials resulting from production are either recycled effectively or fed back into the production line for reuse. The system has ensured that limited resources are used as efficiently as possible.

### Consistent use of the latest technological standards

In modern buildings, GEMÜ takes into account the latest findings in the field of environmentally-friendly structural engineering. The GEMÜ Dome was constructed according to sustainability criteria. To achieve this, priority was given to environmentally-friendly construction solutions and building technologies. A photovoltaic system was installed on the roof of the GEMÜ Dome (which is tilted at an angle of approx. 45°), and this system tracks the sun and therefore achieves a level of efficiency that is approx. 24 percent higher. At the new plant in Emmen, Switzerland, water and energy consumption, waste water treatment, air filtering and heating through the heat pump and the climate are designed according to the latest technological standards; the roof has been "greened over". When planning the new production and logistics centre in the Hohenlohe industrial park, all possibilities were exploited in order to protect resources and to have as little impact on the environment as possible.

### Products protect resources and save space and installation time

The products manufactured by GEMÜ also contribute to reducing the impact on the environment. Thanks to the light, compact, multifunctional solutions in the valves, measurement and control systems, GEMÜ products save space

and weight. Lightweight components simplify installation and reduce transport costs. Multifunctional units reduce material consumption and protect natural resources. Simple and quick assembly shortens production throughput times and saves energy. In particular, the compact plastic valves series from GEMÜ offers vast opportunities to save costs for energy, transport and resource consumption. Thanks to its compact design and the possibility of space-saving solutions, the FlexPort Valve® range also reduces the space requirement and the installation time—and therefore also reduces transport costs and energy.

### Sustainability is reflected in the products

GEMÜ's products are highly efficient and work efficiently and reliably at the lowest possible energy expenditure. During product development, GEMÜ's engineers incorporate environmental aspects into every phase of the development and draw on new, energy-saving technologies and solutions. Sustainability is therefore also directly reflected in the products. With this, GEMÜ also supports their customers in their efforts to act in a way that is environmentally responsible and saves resources.



GEMÜ engages in open dialogue about environmental issues, particularly with parties outside of the company. In discussion with authorities, institutions and environmental organizations, and in exchanges with like-minded companies and close neighbours, the company continually acts on suggestions and implements innovative ideas. GEMÜ makes use of an environmental management system and is certified according to the international environmental standard DIN ISO 14001 and is registered in accordance with all of the requirements of the Europe-wide EMAS III Directive. As a result of this, GEMÜ can ensure that they react immediately to

new requirements and changing conditions. They immediately implement legal requirements and regulations concerning topics that are relevant to the environment. Regular internal audits and validation by an external independent environmental auditor guarantee that the environmental regulations and the company's own high environmental targets are complied with.



Gert Müller, Managing Director

“ Green Engineering is not just a phrase – it is a whole attitude at GEMÜ. In future, when we are expanding our market position, we will pay greater attention to ensuring that we conserve resources and make the most of cost advantages through energy and raw material efficiency for us and our customers. This serves to strengthen our leadership in innovation and will allow us to acquire new customers and move into new areas of application. ”

Gert Müller

The Schlosshotel in Ingelfingen, which is part of the GEMÜ Group, is looking for the following for its team

- Chef de partie (m/f)
- Commis de cuisine (m/f)
- Restaurant manager (m/f)
- Restaurant and hotel employees (m/f)
- Home economist (m/f)
- Dish-washing assistant (m/f)

Please send your application to [direktion@schloss-hotel-ingelfingen.de](mailto:direktion@schloss-hotel-ingelfingen.de)





## A New Beginning for GEMÜ UK



Steve Orton, Managing Director

**In December, sixteen employees of the UK subsidiary of GEMÜ will relocate to new offices in the "Olympic Park" in Warrington.**

The UK subsidiary began on 11th June 1981 with just four employees. By the time Steve Orton the UK Managing Director took over in December 1987, the team was already made up of eight employees.

Over the years GEMÜ UK has made some milestone achievements. In

1990, GEMÜ UK became the first GEMÜ company worldwide to be certified in accordance with quality standard DIN EN ISO 9000, and since 2004, has been the market leader in Great Britain for aseptic diaphragm valves. Steve Orton played a key role in the foundation of GEMÜ Australia.

GEMÜ UK developed the first forged diaphragm valve produced by GEMÜ worldwide.

GEMÜ UK was also one of the first subsidiaries to switch to the new multi-site corporate software.

The new home in Warrington is situated between Manchester and Liverpool, directly next to the M6 and two other motorway junctions. It is in the southern part of a complex of

twelve high-quality office buildings known as Olympic Park. The building is large, bright and airy with windows to all four sides and is surrounded by a lot of green space. With around 500 square metres of usable space in the new offices, the new UK office has capacity for future growth in employee numbers.

**“** We are eagerly looking forward to moving into the new, modern offices in the Olympic Park. The new building is fantastic and will offer our team a far better working environment and I am certain that we can continue to expand our sales achievements and customer support in the future. **”**

Steve Orton



## GEMÜ Belgium continues to grow



Belgium was launched in Brussels", says Claude Vandaele, Managing Director of GEMÜ Belgium.

Today, after three years, the GEMÜ branch office is one of the main suppliers for the pharmaceutical industry in Belgium.

Since 1st April 2011, the Belgian GEMÜ subsidiary has been welcoming customers in a modern building in an elegant setting, near the Brussels ring road. "In the meantime, we have also appointed further employees", says Claude Vandaele. The new products developed by GEMÜ have promising prospects and are proving popular. For Claude Vandaele, GEMÜ Belgium is therefore continuing to race full speed ahead with an upwards trend.

**In spring this year, GEMÜ Belgium obtained new offices in a modern building near the Brussels ring road.**

Belgium is the second most important place in Europe for clinical testing – a decisive argument for GEMÜ founder Fritz Müller to establish a subsidiary there. "On 1st September 2008 GEMÜ



Claude Vandaele, Managing Director

**“** The good location and modern facilities of the new offices are having a positive effect on our growth dynamic. Our team is highly motivated and open to new developments. The Belgian market still has a lot of potential which we want to capitalise on and make a growing contribution to the overall results of GEMÜ. **”**

Claude Vandaele

## Expansion of GEMÜ production in China



GEMÜ Shanghai currently employs over 100 members of staff. GEMÜ has four other sales bases in Beijing, Chengdu, Guangzhou and Shenyang, as well as a sales office in Hong Kong. In total, GEMÜ employs approx. 125 members of staff in China.



Zhen Xiao, Managing Director

**As a result of the dynamic growth of the Chinese market, GEMÜ Shanghai is preparing for the future and is planning a new building.**

The Chinese market is showing strong growth. "As a result of the increased volume of orders, GEMÜ Shanghai has rented a second building", says Zhen Xiao, Managing Director at GEMÜ Shanghai. But, in the long term, the space here will also become limited. GEMÜ Shanghai has therefore purchased a 13,000 square metre site and has started the planning work for their own building. Construction of the new building is expected to take place in the middle of 2012, and they are planning to move at the end of 2013.

"At the new site, we will have sufficient capacities with generous opportunities for future expansion", says Uwe Schmezer, Head of the GEMÜ Asian Export Department.

**“** The Chinese economy is booming. With the planned new building, we are setting the course for the future and preparing ourselves for future phases of rapid growth. The production centre is adding a new dimension to the success story of GEMÜ in China. **”**

Zhen Xiao

### Careers with a global market leader

For people wishing to take part in international activities and world-wide projects, the career opportunities are very varied at GEMÜ. The globally positioned company has production facilities at six locations in Germany, Switzerland, China, Brazil, France and the USA. With 20 subsidiaries and a distributor network in 53 countries, GEMÜ is present on all five continents. Employees who want to continue to grow with the company are constantly being sought for all locations. Personal international development is possible at GEMÜ thanks to our inter-company exchange programme. All current job offers can be found at [www.gemu-group.com/jobs](http://www.gemu-group.com/jobs).

Please send your applications to [personal@gemue.de](mailto:personal@gemue.de)

